

# **Solutions For Fire Service Companies**

### **Inspection and Services Managers**



THE PROBLEM:

# Fire safety is a maze of antiquated systems underneath a disheveled mess of paperwork and information gaps.

**Fire service companies** are responsible for limiting liability by helping building owners and managers navigate the maze of required inspection, testing and maintenance procedures. However, current hardcopy-reliant approaches create information gaps and cause service delays, preventing fire service companies from working smarter and building business.

- A lack of easily accessible information leads to redundant and inconsistent data gathering and overlapping inspections. Every time an inspector or tech shows up at a property, they have to reassess the equipment, locations and contacts from scratch.
- Salespeople don't have enough data on hand to make more than educated guesses about materials needed to correct deficiencies, including pricing, hazards, special equipment, and areas that need special adaptations.
- Redundant inspections, inconsistent pricing, delayed communications, and service that wastes a
  client's time erode their trust in fire service companies, turning the relationship from a potentially
  long-term, trusting and profitable partnership into a necessary evil to be tolerated and scrutinized
  for cost.

### Make Extraordinary Service Easy, More Efficient, and More Profitable

DFP has created a fire safety operating system that turns a 40-50 step, hardcopy-and-human-handoff-reliant relationship into a 15-step digitized process, automatically populating and prepping each step from inspection notifications and scheduling, to report generation and work orders, to approvals and billing. At the same time, DFP is also building a platform that can power the future of fire safety through true data sharing by all parties, supporting the next generation of fire safety equipment, as well as deeper insights into best practices and safety efficiencies.

#### **DFP's software:**

- Pulls from a single, shared data source everyone is using the same, most-up-to-date information, eliminating the need for redundant assessments and guesswork.
- Organizes, streamlines and auto-populates information in a way that is more efficient and attractive to service companies and customers alike, while setting you up to easily provide customized sales presentations and work estimates.
- Plots easy-to-follow and time-efficient inspection and repair paths with clear map icons and simple check lists based on the equipment that actually needs to be inspected or repaired and then makes it easy to provide a full and clear report and material list by the end of the visit.
- Supports multimedia property and equipment documentation and provides sketching and measurement tools.
- Assists with tenant inspection management, including notifications, scheduling and service.
- Offers easy-to-follow job tracking, notifications and sales tools, making it possible for you to provide
  top-level service to more customers in one day, not to mention sell more, get paid faster and build a
  long-term trusted partnership with your customers.
- Automatically adds all data to building history in the database, sharing information with fire departments and the authority-having jurisdiction (AHJ).
- and contractors into "one and done" visits.
- Recommends most efficient engineer inspection path and auto-populating paperwork based on that path.
- Creates clear inspection and deficiency reports, flagging next steps and cost projections, then tracking repairs and logging certifications.
- Creates reports for insurance, including equipment, maintenance and sales summaries, as well as individual building reports.



## DFP's Software is a Revenue Stream for You

Partner with us to provide baseline building equipment identification and mapping services – helping us build out the database and introducing you to potential clients.

### DFP Tools to help you get the job done:

- Mapping Tools
  - o Data & Contact Capture
- Client Management
  - o Customer Set-Up
  - o Customer Communications
  - o Tech & Sales Guides
  - o CRM (with notifications and scheduling based on manpower and customer workload)

#### Inspection Management and Reporting

- o Inspection Streamlining
- o Report Auto-population
- o Automated Notifications & Billing
- o Inspection Tracking
- Sales Tools & Management
  - o Inspection Details & Suggested Parts Lists
  - o Proposal Auto-population

### • Employee Management Tools

- o Time Sheet Management
- o Job Checklist
- o Backlog and Workforce Planning Guides & Tools





#### **About Digital Fire Prevention:**

Digital Fire Prevention (DFP) is an end-to-end digital platform that sets the standard for interoperability among the fire prevention and building management industries, increasing safety, creating financial, management and emergency efficiencies and streamlining communications by connecting all members of the safety ecosystem. DFP is the critical safety bridge between the legacy infrastructures we have to work with today and the smart systems we want to work with tomorrow.

